

Stackelberg Competition with a Large Number of Followers: Arrow Effect Revisited

Hiroaki INO*

Graduate School of Economics, University of Tokyo

Tomohiko KAWAMORI†

Graduate School of Economics, University of Tokyo

October 21, 2006

Abstract

How profitable is the innovation in a competitive market? We address this question by investing the asymmetric oligopoly model in which 1 firm (innovator) has the cost advantage and inducing the asymmetric limit outcomes when the number of the other firms goes to infinity. If the innovator is Stackelberg leader, three cases arise. One is the case the leader becomes the monopolist. Also there exists the opposite case where the leader is not able to stick out of competitive market. In the intermediate case, the leader occupies an entire market but does not have the power to make the price. This result supports classic Arrow's analysis of invention as one polar case. However, if we go away from this polar case, the adverse effect of "Arrow effect" can occur. Furthermore, if we consider Cournot competition, partial monopoly à la Forchheimer is supported in our asymmetric limit result.

Keywords: Stackelberg competition; Cournot competition; Limit result; Marginal-cost advantage; Arrow effect

JEL Classification: L11; L12; L13

Full Text: <http://user.ecc.u-tokyo.ac.jp/~ee47007/InoKawamori.pdf>

References

- [1] Arrow, K.J. (1962) Economic welfare and the allocation of resources of invention, in Nelson ed. The rate and direction of inventive activity, Princeton Univ. Press: 609-625.
- [2] Reid, G.C. (1979) Forchheimer on partial monopoly, History of Political Economy 11:2: 303-307
- [3] Ruffin, R.J (1971) Cournot oligopoly and competitive behavior, Review of Economic Studies 38: 493-502. *Et cetera.*

*The corresponding author. JSPS research fellow. E-mail: ee47007@mail.ecc.u-tokyo.ac.jp.

†JSPS research fellow. E-mail: ee47008@mail.ecc.u-tokyo.ac.jp.