Estimating Welfare Cost of Monopoly Pricing in Insurance Markets: A Simple Model for Lowest Deductible Choice

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Abstract

We develop a simple structural model to quantify the welfare loss under monopoly pricing, and apply our empirical strategy to the auto insurance market in Japan that was virtually monopolized by a single insurer. We find that the welfare loss associated with the inefficient pricing of a deductible premium is around 1,000 yen per capita, maybe significantly large as compared to the premium size of around 7,000 yen.

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