

# The Vickrey-Target Strategy and the Core in Ascending Combinatorial Auctions

Ryuji Sano\*

Institute of Social and Economic Research, Osaka University

April 10, 2012

## Abstract

This paper considers a class of combinatorial auctions with ascending prices, which includes the Vickrey-Clarke-Groves mechanism and core-selecting auctions. We analyze incentives in ascending combinatorial auctions under complete information. We show that in every ascending auction, the “Vickrey-target strategy” constitutes a subgame perfect equilibrium if bidders’ strategy space is restricted. The equilibrium outcome is in the bidder-optimal core and unique under some criteria. This implies that equilibrium selection is done by an ascending price scheme from many equilibria of sealed-bid auctions. The equilibrium outcome is “unfair” in the sense that winners with low valuations tend to earn high profits. This payoff non-monotonicity leads to inefficiency in the equilibrium under unrestricted strategy space.

*Keywords:* combinatorial auction, ascending price, the Vickrey auction, core-selecting auction, core

*JEL classification:* D44, C78

---

\*Institute of Social and Economic Research, Osaka University, 6-1 Mihogaoka, Ibaraki, Osaka 567-0047, Japan. Telephone: +81-6-68798560. E-mail: r-sano@iser.osaka-u.ac.jp