How do Firms Respond to an Increase in Minimum Wage? * Direct Evidence on Firms' Internal Adjustment

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This version: April 2012, **preliminary draft** http://www.geocities.jp/hiroko_okudaira/result.html

Abstract

When minimum wage increases and binds a firm's maximization decision, does the firm reallocate its input factors, or does it maintain its employment level and internally absorb the burden? This paper examines this question by directly estimating the wedge between plants' value of marginal product of labor and wage rate. Using data from the Japanese manufacturing census, we find that plants with initially negative wedges (i.e. value of marginal product of labor is less than wage rate) experience a significant increase in the absolute wedge when minimum wage is raised. Moreover, plants also reduce their employment levels in response to an increase in minimum wage, although this effect is weak and insignificant in some specifications. We also report moderate evidence that an increase in minimum wage disproportionately impacts a firm's wedge, depending on the competitiveness of labor market.

JEL Classification Numbers: C21, J18, J38, J21, J23

Keywords: Minimum Wage, Production Function Estimation, Wedge

^{*} This paper is based on a research project at the Research Institute for Economy, Trade, and Industry (RIETI) led by Kotaro Tsuru. We are grateful to Giorgio Brunello, Yoichiro Higashi, Daiji Kawaguchi, Peter Kuhn, Tomoharu Mori, Hodaka Morita, Nobuko Nagase, Kazutoshi Nakamura, Masaru Sasaki, Katsuya Takii, Keiko Tamada, Katsutoshi Wakai as well as the seminar participants at Trans-Pacific Labor Seminar 2012 for their helpful comments. All remaining errors are our own. We thank Yuki Umeoka for her excellent research assistance. Okudaira acknowledges the research grants from Okayama University and the Japan Society for the Promotion of Science.

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