Comparison of Targeting Methods for the Diffusion of Farming Practices:

Evidence from Shrimp Producers in Viet Nam

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This study examines which targeting method (i) improves the knowledge of good practices of

the treated and their neighbors the most, (ii) enhances information sharing with their neighbors

the most, and (iii) improves the farming knowledge of those who receive information from the

treated. To test these research questions, we take a case of shrimp farmers in Vietnam. This

study finds that the Simple Random Sampling (SRS) shows the greatest increase in the

aquaculture knowledge than other treatment. Secondly, Systematically Unaligned Random

Sampling (SURS) shows lower improvement in the knowledge than the SRS. On the other

hand, unlike other groups, the treated farmers in the SURS increase their neighbors' scores.

Thirdly, the Social Network Targeting (SNT) increases information sharing between villagers

in the treated village, but untreated farmers, who receive information from treated farmers of

the SNT group, have lower improvement score in their aquaculture knowledge.

Keywords Better management practices, Betweenness centrality, Simple random sampling,

Systematic uniformly random Sampling, Social network targeting

JEL Classification O12, D80, C32

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