## Generalized Potentials, Value and Core\*

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## Abstract

Our objective is to analyse the relationship between the Shapley value and the core from the aspect of the potential of a game. To this end, we introduce a new concept, *generalized HM-potential*, which is a generalization of the potential function defined by Hart and Mas-colell (1989). We show that the Shapley value lies in the core if and only if the maximum of the generalized HM-potential of a game is less than a cutoff value. Moreover, we show that this is equivalent to that the minimum of the generalized HM-potential of a game is greater than another different cutoff value. We also provide a geometric characterization of the class of games in which the Shapley value lies in the core, which also shows the relationship with convex games and average convex games as a corollary. Our results suggest a new approach to utilize the potential function in cooperative game theory.

Keywords: Shapley value; Core; Potential; Cooperative game JEL Classification: C71

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