Do enterprise zones promote local business development?

Evidence from Vietnam

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Abstract

We examined the effects of Vietnamese enterprise zones on local businesses based on different

patterns of place-based policies as well as the ownership structure of the zone infrastructure

developers (ZIDs). We constructed a panel of communes during 2000–2007 using a census

survey of firms having more than nine employees and a census of zones and zone-based firms.

We found that place-based policies led to growth in the number of jobs and firms in the

communes where enterprise zones were located, even after excluding zone-based firms. Our

findings also suggest that privately owned ZIDs worked best under corporate-tax incentives,

while zones with a designated central government agency as the ZID had adverse spillover

effects on business development in neighboring communes of the same district.

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